

Curriculum Map

Course Title: Business Law

Grade: 11th Grade

Unit (Name/Number): Unit 2- Fundamental of Contracts Chapters 7 - 14	Pacing: 6 to 7 Weeks
Essential Question(s): Unit: How does a contract differ from an agreement? What are the basic requirements, rights, and responsibilities when entering into a contract? Lesson: What elements are required to form a legally enforceable contract? Lesson: A complete offer must identify what three things? Lesson: What distinguishes an offer from an invitation to negotiate? Lesson: What constitutes a true acceptance of a contract offer? Lesson: What are various ways an offer may be terminated before acceptance? Lesson: Who, by law, lacks the capacity to contract? Lesson: When must a contract be in writing? Lesson: What types of contracts are legally binding even as a minor?	

Content/Key Concepts	Standards	Key Vocabulary	Learning Activities/Resources	Evidence of Learning (Assessments; Performance Tasks)
Elements of a Legally Enforceable Contract	BL 3.1, 3.2, 3.3	<ul style="list-style-type: none"> contract express/implied contracts consideration Requirements of a Contract 	Vocabulary Case Studies Class Discussions Worksheet Online resources Textbook	Test
Offers vs. Acceptances	BL 3.1, 3.2, 3.3	<ul style="list-style-type: none"> offer acceptance valid/void/voidable offers invitation to negotiate Unilateral & Bilateral 	Vocabulary Case Studies Class Discussions Worksheet Online resources Textbook	Test
Genuine Agreement Elements of a Legally Enforceable Contract Mutual Consideration	BL 3.1, 3.2, 3.3	<ul style="list-style-type: none"> Genuine Assent Mistakes Duress Undue Influence Consideration 	Vocabulary Case Studies Class Discussions Worksheet Online resources Textbook	Research Contracts Test
Termination of Contracts and the Capacity to Contract	BL 3.1, 3.2, 3.3	<ul style="list-style-type: none"> revocation counteroffer contractual capacity 	Vocabulary Case Studies Class Discussions Worksheet Online resources	Test

			Textbook	
Contracts that Must be in Writing as Required by the Statute of Frauds Minors- Contracts that Cannot be Disaffirmed	BL 3.1, 3.2, 3.3	<ul style="list-style-type: none"> • Statute of Frauds • disaffirmed 	Vocabulary Case Studies Class Discussions Worksheet Online resources Textbook	Test
Contractual Duties	BL 3.1, 3.2, 3.3	<ul style="list-style-type: none"> • Breaching a Contract • Contractual Performance • Assignments • Delegation of Duties • Alteration • Discharging a Contract 	Vocabulary Case Studies Class Discussions Worksheet Online resources Textbook	Know & Explain Contract Elements Test